

Lisa F. Fischhoff

lisafischhoff@gmail.com | 917.796.3959

PROFESSIONAL SUMMARY

Real estate executive with 15+ years of experience leading global real estate strategy, portfolio management, asset management, leasing, development, construction, and investment diligence across corporate, industrial, data center, retail, and mixed-use assets across the Americas, EMEA and APAC

Currently overseeing a 3+ million square foot international real estate portfolio spanning 25 countries for a private investment firm, including data centers, industrial facilities, office properties, banking locations, medical office assets, and retail properties. Deep experience partnering with executive leadership, investors, engineers, operations teams, legal counsel, and external stakeholders to align real estate strategy with business growth objectives.

Proven track record executing complex cross-border transactions, managing large-scale capital projects with a focus on optimizing space utilization to support acquisitions, dispositions, and enterprise expansion initiatives. Combines investment experience with construction and operations experience along with an entrepreneurial mindset as a former founder.

CORE COMPETENCIES

Corporate Real Estate Strategy | Capital Projects | Leasing & Negotiations | Due Diligence | Construction Management | Workplace Strategy | Global Portfolio Management | International Transactions | Site Selection | Acquisitions & Dispositions | Asset Management | Real Estate Development | Financial Modeling | Budgeting & Forecasting | Vendor & Stakeholder Management | Real Estate Private Equity | Data Center Real Estate | Infrastructure & Industrial Real Estate

PROFESSIONAL EXPERIENCE

Director, Global Asset Management - Real Estate | Dorilton Capital / NorthMark Strategies

Stamford, CT | 2025 - Present

Multi-strategy private investment firm; 3M+ SF global real estate portfolio across data center, office, industrial, industrial outdoor storage, medical office, and retail assets

- Direct end-to-end site acquisition, qualification, and build-out as well as capital planning.
- Develop global strategy and asset management for a 3+ million square foot portfolio spanning data centers, industrial, office, banking, medical office and retail assets across 25 countries
- Lead cross-functional coordination among legal, tax, finance and operating teams to execute real estate strategy across complex international jurisdictions.
- Create and maintain a data-driven reporting framework for portfolio performance; proactively identify risks, implement mitigation strategies for operational and strategic challenges.
- Partner with engineering and operations teams to implement energy-efficient cooling and optimize Power Usage Effectiveness (PUE), improving resilience and ensuring SLA compliance across the data center portfolio.
- Manage 3 direct reports and 10+ indirect reports in addition to managing extensive external portfolio and vendor relationships.

Manager, Real Estate Portfolio and Special Situations | Dorilton Capital / NorthMark Strategies

Stamford, CT | 2020 - 2025

- Advised investment team on real estate underwriting, valuation, due diligence and transaction strategy for acquisitions, dispositions and special situations.
- Managed leasing, renewals, restructurings, relocations and dispositions for more than 500 properties across 25 countries.
- Developed portfolio-wide real estate strategies, annual budgets and long-range forecasts in partnership with portfolio company leadership teams.
- Directed planning, design and occupancy strategy for facilities supporting over 5,000 employees globally.

- Delivered construction and capital projects ranging from 40,000-square-foot office facilities to 600,000-square-foot industrial operations across North America, EMEA and the Caribbean.
- Led lease-up and disposition strategy for a 70,000-square-foot property in Central London.
- Negotiated complex lease transactions and coordinated legal review across multiple jurisdictions, including locations where real estate commitments were required to establish operating entities.

Assistant Project Manager | Zubatkin Owner Representation New York, NY | 2019 - 2020

Project management and owner representation firm focused on non-profit institutional clients

- Guided clients through strategy, budgeting, and phasing for large-scale renovations; managed full project lifecycle from design development through closeout.
- Managed competitive bid processes for architects, engineers, general contractors, and subcontractors; negotiated contracts on behalf of clients.

Independent Real Estate and Strategy Consultant | New York, NY | 2017 - 2019

- Delivered strategic real estate solutions including project recovery for a union build-out in Hudson Yards and a complex infill project involving land-use, zoning, and permitting for acquisition of private farmland on Long Island.

Senior Manager, Special Projects - Real Estate and Facilities | HelloFresh, New York, NY | 2015 - 2016

Meal-kit Delivery Company with offices and warehouses in 16 countries

- Led site selection, lease negotiation, and full construction build-out of a multi-million dollar Manhattan headquarters; managed all phases from design through project closeout.
- Managed internal and external relationships including architects, engineers, contractors, and individual vendors; presented budgets, estimates, and cost reports to senior leadership.

Chief of Staff | Organic Avenue, New York, NY | 2014 - 2015

Ten retail locations, manufacturing facility, and warehouse

- Negotiated lease dispositions during a distressed period; led site selection and feasibility studies for new retail, warehousing, and processing facilities across New York and New Jersey.
- Implemented data-driven cost reduction processes generating over \$2 million in annual savings; delivered weekly revenue and operations analysis by product and location.

Co-Founder, Co-Owner, and Director of Real Estate | Pushcart Coffee, New York, NY | 2011 - 2014

Founded and scaled local coffee roastery to four retail locations, a bakery, and two mobile cart operations

- Led all real estate functions from founding: site scouting, lease negotiation, legal coordination, and full construction build-out for all retail locations; acted as general contractor and expeditor for NYC building permits.
- Hired, trained, and managed 75+ employees across six locations; managed ordering, budget, books, and daily operations of the business.

EDUCATION

B.A., Sustainable Urban and Regional Planning | Binghamton University | 2010

Professional Certificate, Financial Modeling | New York Institute of Finance | 2018

LICENSES AND CERTIFICATIONS

Licensed Real Estate Broker, NYS (2023 - Present) | Licensed Real Estate Salesperson, NYS (2013) | OSHA 10 | NYC DOB 4-Hour Scaffold | NYC Home Improvement Contractor (2012)

ADDITIONAL

American Yacht Club Finance Committee Secretary (2024 - Present) | New York Yacht Club Cruising Committee Member 2021-2023 | Avid skier, sailor, and former competitive rower (coxswain)