

# LISA F. FISCHOFF

Real Estate Portfolio Manager –  
Family Office and Private Equity

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## **Private Family Office and Dorilton Capital; Global Real Estate Portfolio Manager**

**2020 – Present**

Real estate optimization for family office and Dorilton portfolio companies. Portfolio consists of 4 million square feet of office, trading floors, banking offices, medical office, retail, warehouse, and industrial properties both leased and owned. Manage full real estate lifecycle from strategy through development and construction and lease-up.

- Develop Value-add strategies to meet firm-wide goals and initiatives
- Work with the M&A team to perform due diligence and market analysis for acquisitions and dispositions
- Lead 20+ construction projects from \$1M-\$4M both domestically and internationally including offices in Bermuda and banking facilities in the East Caribbean working with both stakeholders and third parties
- Managed 200+ lease and purchase transactions to date
- Global retail real estate strategy and transactions for Williams Racing (F1)

## **Zubatkin Owner Representation, New York Assistant Project Manager**

**2019 – 2020**

Work with owners to deliver large-scale projects on time and on budget for non-profits including private schools and religious organizations. Projects included financial planning and budget management, RFP and bidding coordination, construction, and turnover.

- Managed 4 projects for The Catholic Archdiocese of New York ranging from \$1M - \$12M including feasibility, design and construction oversight and strategic advice for long-term asset value.
- Additional projects include UJA Federation of New York - Queens Resource Hub totaling \$10M, The Churchill School and The Church of Latter Day Saints

## **Springhill Strategy; New York, New Jersey, London Consultant – Real Estate and Construction**

**2016 – 2019**

Conduct project evaluations, restructuring and recovery to streamline operations and drive revenue for private clients. Projects centered around construction and environmental remediation working with both Union and non-union labor.

## **HelloFresh; USA Senior Manager Special Projects – Real Estate**

**2015 – 2016**

Handled lease negotiation and construction of multi-million-dollar 22k square foot headquarters including office space and commercial kitchen in Manhattan; coordinated permitting, design, sourcing, and sequencing, providing a turn-key space for occupancy

## **Organic Avenue, New York, New York Chief of Staff**

**2014 – 2015**

Data analysis, project budgets and forecasting using both Excel and SQL at store and production level to streamline operations, cut costs and drive revenue. Ad hoc strategy and operations projects for 10 retail stores, production, warehouse, and cold storage facilities.

## **Pushcart Coffee, New York, New York Co-Founder/Co-Owner – Real Estate Focus**

**2011-2018**

Co-founded and operated 5 retail stores, baking and roasting facilities with 75+ employees. Responsible for all real estate and construction work for the company including the full life cycle of opening a store from location scouting, lease and contract negotiation, design and construction through opening day.

## **Education**

**B.A. Sustainable Urban and Regional Planning**  
Binghamton University

**Professional Certificate, Financial Modeling**  
New York Institute of Finance

## **Licenses & Certifications**

Licensed Real Estate Broker NYS;  
OSHA 10; NYC DOB 4-Hour Scaffold;  
General Contractor NYC; Wilderness First  
Aid; Professional CPR/AED; PADI Open  
Water Diver; Safety at Sea